

BOARD OF DIRECTORS AGENDA

Thursday, September 12th , 2024 at 9 am 2948 University Ave, Floor 2, San Diego, CA 92104

Hosted In-Person & Online Click Here to Join Online

Passcode: tvR8G2

l.	Additions to		ACTION ITEM
II.		nent on Items NOT on Agenda (3-minute limit per person)	
III.		San Diego Community Power for supporting NPMF	Mark West
IV.	Community	& Government Liaison Reports	INFO ITEM
	A.	San Diego Police Department	Jenny Hall
	В.	Congressman Scott Peters, District 50	Cesar Solis
		State Senator Toni Atkins, District 39	Gonzalo Rocha-Vazquez
	D.	County of San Diego Supervisor Monica Montgomery-Steppe, D4	Joshua Dunn
	E.	San Diego City Mayor, Todd Gloria	Randy Reyes
	F.	Assembly Member Chris Ward, District 78	Chris Gris
	G.	San Diego City Council Member Stephen Whitburn	Logan Braydis
	Н.	Economic Development Department	Rhea Aguinaldo
	l.	P.A.T.H	Julie Germain
	J.	North Park Planning Committee (NPPC)	Patrick Garbani
	K.	North Park Business & Neighborhood Foundation (BANF)	Dave Goldsmith
	L.	North Park Maintenance Assessment District (MAD)	Will Slate
	M.	Mid City Parking District (MCPD)	Will Slate
		i. AB 413 – Vehicles: stopping, standing, and parking	
V.	Consent Iter	·· ·	
	A.	Treasurer's Report	INFO ITEM
	В.	Approval of Financial Reports, July 2024	ACTION ITEM
	C.	Approval of Previous Board Meeting Minutes	ACTION ITEM
VI.	Committee I	·	
	A.		Matt N. & Lance S.
		i. Monthly Maintenance Data & App Update (Will)	
		ii. NPMS Trashcan Signage	
	В.	Economic Development Committee	Gutherie C. & Jim S.
		i. NPMF RFP Recommendation	ACTION ITEM
		ii. Explore North Park	
		iii. Events	
		 Putt-Oberfest: 9/26 (Will) 	
		 Taste of North Park: 10.5 (Mark) 	
		 North Park Bookfair: 10.26 	
	C.	Mobility Committee	Jenna H. & Jake N.
		i. SANDAG Diamond Award 2024 – NPMS awarded Silver	
		ii. Mid-City Community Shuttle Update (Will)	
VII.	Executive Di	rector Report	Mark West
	A.	Public Right of Way (PROW) Enforcement	
VIII.	President's F	Report	William Lopez
IX.	Motion to A		ACTION ITEM
	A.	Next Meeting: October 10, 2024 at 9:00 am (at NPMS office)	

Meetings

Board of Directors – 2^{nd} Thursdays at 9 am Executive Committee – Friday before Board meetings at 9am Beautification Committee – 4^{th} Fridays at 11 am Economic Development Committee – 4^{th} Tuesdays at 11 am Mobility Committee – 4^{th} Tuesdays at 1 pm

BOARD OF DIRECTORS MINUTES

Thursday, August 8th , 2024 at 9 am 2948 University Ave, Floor 2, San Diego, CA 92104

I. Additions to Agenda ACTION ITEM

II. Public Comment on Items NOT on Agenda (3-minute limit per person)

- A. Planting new trees / replacing trees / trimming trees
 - i. NP MAD
 - ii. City Free Tree not currently funded
 - iii. NPMS in select occasions
- B. Streetlights on 30th, 4 in a row are out now between University Ave and Lincoln
 - i. Continue to send in Get It Done
- C. District 3 Candidate Forum at St Lukes 6pm / Councilmember Whitburn & Colleen Cusack
- III. Community & Government Liaison Reports

INFO ITEM

A. San Diego Police Department

Jenny Hall

- i. New Captain for Mid-City District Captain Signs (previously stationed at Southern Division)
- ii. Letter of Agency is active for the old 7/11 building on University Ave and Iowa Street
- iii. Walgreens has security team fixing fence to mitigate
- B. Congressman Scott Peters, District 50 Cesar Solis
- C. State Senator Toni Atkins, District 39 Gonzalo Rocha-Vazquez
 - i. Legislation month to begin so there office is busy moving through their agenda

ii.

- D. San Diego City Mayor, Todd Gloria Emily Piatanesi
 E. Assembly Member Chris Ward, District 78 Chris Gris
 F. San Diego City Council Member Stephen Whitburn Logan Braydis
 G. Economic Development Department Rhea Aguinaldo
 - \$1.5 million for BIDs & non-BIDs to support special events. Collaboration between State Senate Pro Tem Atkins and City of San Diego to formalize how the money will be dispersed. BID Alliance will disperse the money
 - \$30,000 annually with a bonus awarded by calculations of active BTC.
 - Small allocations will be set aside for non-BID represented communities
 - ii. Greater Hillcrest MAD Formation was approved will replace the existing EDD and P&R MADS that operate in commercial and residential areas.
- H. P.A.T.H Julie Germain
 - i. They are looking for one outreach case manager. 3 move-ins last month.
 - ii. Quaterly numbers to come in next week
- I. North Park Planning Committee (NPPC) Patrick Garbani
 - i. One vacant board seat was filled
- J. North Park Business & Neighborhood Foundation (BANF) Dave Goldsmith
- K. North Park Maintenance Assessment District (MAD) Will Slate
 - i. Treesii. Tiles
 - iii. Switzer Canyon
- L. Mid City Parking District (MCPD)

Will Slate

- i. Parking Meters
- ii. Metered parking on the Observatory
- IV. Motion to approve Nate Benedetto to the Board of Directors ACTION ITEM
 - A. Joe motioned, seconded by Han; All in favor

San Diego Football Club – Dike Anyiwo INFO ITEM

V. Meetings

Board of Directors – 2^{nd} Thursdays at 9 am Executive Committee – Friday before Board meetings at 9am Beautification Committee – 4^{th} Wednesdays at 9 am Economic Development Committee – 4^{th} Tuesdays at 11 am Mobility Committee – 4^{th} Tuesdays at 1 pm

VI. Consent Items

A. Treasurer's Report

INFO ITFM

i. Losses sustained from Music Festival and high SED burn rate

B. Approval of Financial Reports, June 2024

ACTION ITEM

i. Steve motioned, Jake seconded; 8-0-3; All approved

C. Approval of Previous Board Meeting Minutes

ACTION ITEM

i. Steve motioned, Landa seconded; 8-0-3; All approved

VII. Committee Reports

A. Beautification Committee

Matt N. & Lance S.

i. Meetings: 4th Fridays at 11 am

ii. Purpose: To plan and execute special projects that promote a beautiful, vibrant, and thriving North Park.

B. Economic Development Committee

Gutherie C. & Jim S.

i. Meeting: 4th Tuesdays at 11 am

ii. Purpose: To plan events, activities, and programs that support the development of North Park's business district.

iii. NPMS Signature Events – Committee Recommendation

iv. Motion to approve NPMS Signature Events for FY25 ACTION ITEM

 Motion to approve for NPMS to put out an RFP for NPMF – Stefan motioned; Lance seconded; All in favor

Notes

a. Winter Wonderland will not be held again this year

b. North Park Music Festival will held, but outsourcing a majority of the program.

C. Mobility Committee

Jenna H. & Jake N.

i. Meetings: 4th Tuesdays at 1pm

ii. Purpose: To promote equitable access to the North Park BID by improving the safety and motility for visitors, residents, and businesses.

VIII. Executive Director Report

Mark West

A. Mid-City Community Shuttle Update

 Awaiting final execution so we can start outreach, engagement, and starting the launch.

B. Public Right of Way (PROW) Enforcement

 If you do not have an active PROW permit, you need to submit the application within 1 week.

IX. President's Report

William Lopez

A. Motion to remove Willow Parker from the Board of Directors

ACTION ITEM

i. Joe motioned, Jenna seconded; All in favor

X. Motion to Adjourn

ACTION ITEM

A. Next Meeting: September 12, 2024 at 9:00 am (at NPMS office)

NORTH PARK MAIN STREET Balance Sheet

As of July 31, 2024

7.0 (o. ca.y c., 202	
	Jul 31, 24	Notes
ASSETS		
Current Assets		
Checking/Savings		
PETTY CASH	453.41	
UNION BANK ACCOUNTS		
10095 · SED Account - 3993/USB 9937	22,606.66	
10131 · Savings Acct - 3944/USB 9440	76,922.31	
10120 · Farmer's Market - 7186/USB 1868	20,975.32	
10100 · General Checking - 3557/USB5574	64,565.41	
Total UNION BANK ACCOUNTS	185,069.70	
Total Checking/Savings	185,523.11	
Accounts Receivable		
		SED July, BID July, Festival Merchandise Sales, Festival
GENERAL ACCOUNTS RECEIVABLE	64,894.23	Sponsorship
Total Accounts Receivable	64,894.23	
Total Current Assets	250,417.34	
Fixed Assets		
FIXED ASSETS		
10240 · Automobile	11,300.00	
10230 · COMPUTER	2,611.06	
10200 · FURNITURE & EQUIPMENT	8,649.50	
10210 · LESS ACCUMULATED DEPRECIATION	(12,590.34)	
Total FIXED ASSETS	9,970.22	
Total Fixed Assets	9,970.22	
Other Assets		
		storage garage deposit and mobile
Refundable Security Deposits	3,629.00	storage unit for FM. Office Rent deposit.
Total Other Assets	3,629.00	
TOTAL ASSETS	264,016.56	
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
20270 · ACCOUNTS PAYABLE	13,875.28	
Total Accounts Payable	13,875.28	
Credit Cards		
Credit Cards		
US Bank - MW 8350	(539.47)	
Home Depot	930.30	
Total Credit Cards	390.83	
Total Credit Cards	390.83	
Other Current Liabilities		

NORTH PARK MAIN STREET Balance Sheet

As of July 31, 2024

	Jul 31, 24	Notes	
1510 · Clearing Account	8.43		
ACCRUED PAYABLES	12,409.00		
Total Other Current Liabilities	12,417.43		
Total Current Liabilities	26,683.54		
Total Liabilities	26,683.54		
Equity			
Gain/Loss on Disposal of Assets	(2,220.00)		
30011 · Retained Earnings	18,049.00		
30010 · FUND BALANCE	189,110.29		
30015 · NET ASSETS	29,405.48		
Net Income	2,988.25		
Total Equity	237,333.02		
TOTAL LIABILITIES & EQUITY	264,016.56		

NORTH PARK MAIN STREET Profit & Loss

July 2024

Jul 24 Notes - July **Ordinary Income/Expense** Income 40070 · SPONSORSHIPS 300.00 FM Equipment Sponsor July SED 40025 · SED - Special Enhacement Dist 48,020.05 July BID 40021 · BID Assessments Advance 10,206.09 70010 · INTEREST INCOME 16.07 40040 · SPECIAL EVENTS INCOME **Pressure Washing Program** 1,025.00 40045 · FARMER'S MARKET 40045-A · Vendor Fees 12,773.00 Total 40045 · FARMER'S MARKET 12,773.00 Total 40040 · SPECIAL EVENTS INCOME 13,798.00 **Total Income** 72,340.21 **Gross Profit** 72,340.21 Expense 51510 · PROMOTION 51515 · WEB SITE 10.00 **Total 51510 · PROMOTION** 10.00 51537 · SED - Special Enhancement Dist Landscaping Imp & Activities **SED - Maintenance Personnel** 28,477.28 SED - Supplies & Storage 3,241.92 SED - Waste / Dumpster Service 727.61 **SED - Water Services** 356.79 **SED - Program Management** 2,736.11 **Total Landscaping Imp & Activities** 35,539.71 **General Operating** SED - Events & Mixers 100.00 2,000.00 SED - Retail Rent & Recruitment SED - Accounting & Audit 3,000.00 **Total General Operating** 5,100.00 Non-Profit Admin **SED - Admin Personnel** 5,158.22 SED - Telephone & Internet 447.66 73.00 **SED - Office Supplies** 5,678.88 **Total Non-Profit Admin SED - Sanitation** 0.00 Total 51537 · SED - Special Enhancement Dist 46,318.59 **SPECIAL EVENTS & PROJECTS** 52004 · FESTIVAL 52004J · Printing - general items 96.98 52004L · Beer Gardens&Craft Block 873.00 52004D · Marketing/Advertising 8.43

Net Income

NORTH PARK MAIN STREET Profit & Loss

July 2024

	Jul 24	Notes - July
Total 52004 · FESTIVAL	978.41	
52200 · FARMER'S MARKET		
52200L · Staffing	4,656.53	
52200I · FM - Bank Charges	321.18	
52200A · Facility Expense	1,748.53	
52200B · Marketing & Promotions	785.00	
52200C · Materials & Supplies	203.22	
Total 52200 · FARMER'S MARKET	7,714.46	
Total SPECIAL EVENTS & PROJECTS	8,692.87	
ORGANIZATION		
50040 · Hospitality	377.94	
61200 · BANK SERVICE FEES		
Interest Expense	35.00	
Merchant Fees	231.67	
61200 · BANK SERVICE FEES - Other	22.00	Will be refunded in August
Total 61200 · BANK SERVICE FEES	288.67	
61300 · BOARD & STAFF WORKSHOP & Develp	33.29	
50135 · COMPUTER SUPPLIES		
Comp Maint/Support/Software	493.99	
Total 50135 · COMPUTER SUPPLIES	493.99	
50155 · COPIER LEASE	217.63	
50060 · DUES & SUBSCRIPTIONS	1,137.00	
50035 · HEALTH INSURANCE	165.51	
65600 · PAYROLL PREP FEES	320.25	
50020 · RENT-OFFICE	2,050.00	
50025 · STAFFING PAYROLL		
50038 · Employee Retirement	777.39	
50032 · EXECUTIVE ASSISTANT	2,616.66	
50026 · EXECUTIVE DIRECTOR	4,866.66	
50030 · PAYROLL TAX EXPENSE	985.51	
Total 50025 · STAFFING PAYROLL	9,246.22	
Total ORGANIZATION	14,330.50	
Total Expense	69,351.96	
Net Ordinary Income	2,988.25	
t Income	2,988.25	

NORTH PARK MAIN STREET Profit & Loss Prev Year Comparison July 2024

	Jul 24	Jul 23
Ordinary Income/Expense		
Income	200.00	0.00
40070 · SPONSORSHIPS 40025 · SED - Special Enhacement Dist	300.00 48,020.05	0.00 54,043.49
40021 · BID Assessments Advance	10,206.09	6,796.01
70010 · INTEREST INCOME	16.07	2.05
40040 · SPECIAL EVENTS INCOME	4 005 00	
Pressure Washing Program 40045 · FARMER'S MARKET	1,025.00	0.00
40045-A · Vendor Fees	12,773.00	14,758.00
Total 40045 · FARMER'S MARKET	12,773.00	14,758.00
Total 40040 · SPECIAL EVENTS INCOME	13,798.00	14,758.00
	10,100.00	,
40150 · MISCELLANEOUS INCOME 40154 · Community Profile	0.00	39.97
40150 · MISCELLANEOUS INCOME - Other	0.00	360.00
Total 40150 · MISCELLANEOUS INCOME	0.00	399.97
Total Income	72,340.21	75,999.52
Gross Profit	72,340.21	75,999.52
Expense		
51510 · PROMOTION		
51515 · WEB SITE	10.00	0.00
Total 51510 · PROMOTION	10.00	0.00
51537 · SED - Special Enhancement Dist		
Landscaping Imp & Activities		
SED - Maintenance Personnel	28,477.28 3.241.92	0.00 0.00
SED - Supplies & Storage SED - Waste / Dumpster Service	727.61	0.00
SED - Waste / Bumpster Gervice	356.79	0.00
SED - Program Management	2,736.11	0.00
Total Landscaping Imp & Activities	35,539.71	0.00
General Operating		
SED - Events & Mixers	100.00	0.00
SED - Retail Rent & Recruitment	2,000.00	0.00
SED - Accounting & Audit	3,000.00	0.00
Total General Operating	5,100.00	0.00

NORTH PARK MAIN STREET Profit & Loss Prev Year ComparisonJuly 2024

	Jul 24	Jul 23
Non-Profit Admin SED - Admin Personnel SED - Telephone & Internet SED - Office Supplies	5,158.22 447.66 73.00	0.00 0.00 0.00
Total Non-Profit Admin	5,678.88	0.00
SED - Sanitation SED - Landscaping SED - Improvement & Econ Dev SED - Safety Programs SED - Administration	0.00 0.00 0.00 0.00 0.00	25,114.55 4,862.41 6,013.90 4,529.12 8,877.62
Total 51537 · SED - Special Enhancement Dist	46,318.59	49,397.60
SPECIAL EVENTS & PROJECTS 51520 · Taste of North Park Taste - Advertising	0.00	4,649.99
Total 51520 · Taste of North Park	0.00	4,649.99
52004 · FESTIVAL 52004J · Printing - general items 52004L · Beer Gardens&Craft Block	96.98 873.00	0.00 1,988.00
52004D · Marketing/Advertising 52004F · Permits (Other)	8.43 0.00	0.00 146.00
Total 52004 · FESTIVAL	978.41	2,134.00
52200 · FARMER'S MARKET 52200L · Staffing 52200I · FM - Bank Charges 52200A · Facility Expense 52200B · Marketing & Promotions 52200C · Materials & Supplies 52200E · Taxes & Licenses	4,656.53 321.18 1,748.53 785.00 203.22 0.00	3,746.01 0.00 5,423.32 2,047.16 3,280.64 2,432.26
Total 52200 · FARMER'S MARKET	7,714.46	16,929.39
52300 · COMMISSION	0.00	0.00
Total SPECIAL EVENTS & PROJECTS	8,692.87	23,713.38
ORGANIZATION 50040 · Hospitality 50080 · TRAVEL & Parking	377.94 0.00	129.94 74.00

NORTH PARK MAIN STREET Profit & Loss Prev Year Comparison

July 2024

	Jul 24	Jul 23
61200 · BANK SERVICE FEES Interest Expense Merchant Fees 61200 · BANK SERVICE FEES - Other	35.00 231.67 22.00	0.00 291.48 10.56
Total 61200 · BANK SERVICE FEES	288.67	302.04
61300 · BOARD & STAFF WORKSHOP & Develp 50135 · COMPUTER SUPPLIES Comp Maint/Support/Software	33.29 493.99	8.08 429.98
Total 50135 · COMPUTER SUPPLIES	493.99	429.98
50155 · COPIER LEASE 50060 · DUES & SUBSCRIPTIONS 50035 · HEALTH INSURANCE 50150 · OFFICE SUPPLIES & EXPENSES 65600 · PAYROLL PREP FEES 50075 · POSTAGE 50020 · RENT-OFFICE	217.63 1,137.00 165.51 0.00 320.25 0.00 2,050.00	270.39 918.00 514.88 63.55 306.75 52.67 2,050.00
50025 · STAFFING PAYROLL 50038 · Employee Retirement 50032 · EXECUTIVE ASSISTANT 50026 · EXECUTIVE DIRECTOR	777.39 2,616.66 4,866.66	922.59 2,153.58 4,583.33
50030 · PAYROLL TAX EXPENSE	985.51	3,357.17
Total 50025 · STAFFING PAYROLL	9,246.22	11,016.67
Total ORGANIZATION	14,330.50	16,136.95
Total Expense	69,351.96	89,247.93
Net Ordinary Income	2,988.25	(13,248.41)
Net Income	2,988.25	(13,248.41)

Explore North Park



SOCIAL MEDIA REPORT

The Engagement Highlights Report offers a summary of Explore North Park's Instagram audience's demographics and attendance from July 22 - August 22. It highlights key metrics such as followers gained, impressions, and overall page performance.

Instagram Engagement

983

Followers Gained

Accounts Reached

Saves and Shares

Content You've Shared

48.7k

781

334

1	1	3	.7	7	<		
		1272	20 1	271			

Total Followers

260k Instagram Impressions

4.2kProfile Activity

1.7k
Content Interactions

Visitor Demographics

Gender



31.4%

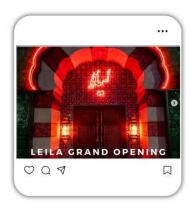


66.8%

Age

18-24 Years : 1.8%	45-54 Years: 16.9%
25-34 Years : 31.7%	55-64 Years: 5.7%
35-44 Years: 41.3%	65+ Years: 1.8%

Top Performing Content:



3.3k Likes 33k Reach 39k impressions



1k Likes 9.8k Reach 8.1k Accounts Reached



368 Likes 13k Plays 7.9k Accounts Reached

NPMS Board of Directors Attendance Summary

Term: 2024 -2025

NAME	Starting Year	Position	Committee	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25
Guthrie Cook	2024	Community Member	Economic Development	V											
Han Tran	2020	Secretary, Business Owner	Executive	х											
Jake Nunes	2024	Business Owner	Mobility												
Jenna Hanson	2022	Business Owner	Mobility												
Jim Sakrison	2022	Business Owner	Economic Development		Х										
Joseph Balestrieri	2016	Business Owner	Beautification	х											
Landa Willmar	2024	Property Owner													
Lialie Ibrahim	2024	Business Owner													
Matt Nault	2023	Business Owner	Beautification												
Nate Beneddetto	2024	Business Owner		n/a											
Patrick Garbani	2020	Vice President, Business Owner	Executive												
Stefan Katsampes	2023	Treasurer, Business Delegate	Executive												
Steve Billings	2018	Property Owner		Х											
William Lopez	2021	President, Business Owner	Executive												

		Allowed
Excused	Х	3
Unexcused	U	3
Leave	L	n.a.
Alternate	Α	n.a.
Virtual	V	n.a.

NPMS Board of Directors Fundraising + Volunteer Summary

Term: 2024 -2025

161111. 2024 -2025																	
NAME	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	May-25	Jun-25	FY25 Totals	FY25 Require	ment	FY25 Remaining	Notes
Guthrie Cook	\$ -	\$ -												\$	1,500)	
Han Tran	\$ -	\$ -												\$	1,500)	
Jake Nunes	\$ -	\$ -												\$	1,500)	
Jenna Hanson	\$ -	\$ -												\$	1,500)	
Jim Sakrison	\$ -	\$ -												\$	1,500)	
Joseph Balestrieri	\$ -	\$ -												\$	1,500)	
Nate Beneddetto	\$ -	\$ -												\$	1,500)	
Landa Willmar	\$ -	\$ -												\$	1,500)	
Lialie Ibrahim	\$ -	\$ -												\$	1,500)	
Matt Nault	\$ -	\$ -												\$	1,500)	
Patrick Garbani	\$ -	\$ -												\$	1,500)	
Stefan Katsampes	\$ -	\$ -												\$	1,500)	
Steve Billings	\$ -	\$ -												\$	1,500)	
William Lopez	\$ -	\$ -		,				,		,	,	,		\$	1,500)	
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$	21,000)	

^{*}Volunteering is set at \$50/hr flat rate

NPMS Board of Dir Term: 2024-2025	rectors Fundraising + Volunteer Self-Reporting Form			
Board Member: Month:				
Date	Activity	Cash	In-Kind (Value)	Volunteer
Staff Review:		Date:		